

The General Board of Church and Society

Director of Development

The General Board of Church and Society (GBCS) of The United Methodist Church announces a search and invites applications for the **Director of Development** position. The Director of Development is responsible for planning, executing, and managing comprehensive fundraising strategies to strengthen and sustain financial support for the work and ministry of the General Board of Church and Society (GBCS).

GBCS is dedicated to living faith, seeking justice, and pursuing peace. Located on Capitol Hill in Washington, D.C., and in New York City, GBCS is the social justice and public policy agency of The United Methodist Church. GBCS is responsible for advocating for the denomination's [Social Principles](#) and providing an outward-facing witness in the public policy arena.

The **Director of Development** leads efforts in donor cultivation and stewardship, grant development, fundraising campaigns, digital engagement, and budget management. The Director works collaboratively across teams to advance development initiatives in alignment with the Social Principles of The United Methodist Church.

Key Responsibilities:

- Plan, implement, and manage comprehensive fundraising strategies to sustain and grow financial support for the work and ministry of GBCS. Cultivate, steward, and maintain relationships with individual donors and funding partners to ensure long-term donor engagement and sustainability.
- Research, write, submit, and manage grant proposals to foundations and funding institutions. Ensure compliance with grant requirements, manage awarded funds, and complete all required reporting to support organizational priorities.
- Lead and support fundraising initiatives, including special campaigns. Develop, manage, and monitor fundraising budgets to ensure financial accountability and alignment with organizational goals.
- Coordinate development-related activities with coworkers, including events and donor mailings.
- Serve as staff liaison to the Development Advisor Committee by preparing reports, sharing updates, and supporting advisory and strategic input.
- Support digital engagement efforts related to development, including donor communications, social media collaboration, and coordinated messaging to strengthen donor awareness and participation.
- Analyze fundraising performance, prepare reports, and independently resolve varied and non-routine development challenges. Recommend improvements and strategies that strengthen fundraising outcomes and organizational effectiveness.

Qualifications:

- Bachelor's degree required; master's preferred. Fields of study may include Nonprofit Management/Leadership, Public Administration, Communications, or related disciplines.
- 4 to 6 years of experience in development and/or fundraising, donor relations and stewardship, grant writing, and grant management.
- Excellent written and verbal communication skills and strong interpersonal skills.
- Knowledge of best practices in nonprofit fundraising and donor stewardship.
- Experience managing donor pipelines and sustaining donor engagement.
- Digital communications skills, including collaboration on social media and donor communications.

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- Demonstrated experience researching, writing, and securing awarded grants.
- Knowledge of grant compliance, reporting, and fund stewardship requirements.
- Comfort working in an advisory capacity with committees and senior leadership.
- Functional knowledge of The United Methodist Church.
- Willingness and ability to travel as required for the position.
- Residence in Washington D.C. is required.

Go to link below to apply

<https://www.paycomonline.net/v4/ats/web.php/portal/D1480D095DBE6D0E1F04AE613118A027/jobs/447131>

Closing Date: June 27, 2026

GBCS is an Equal Opportunity Employer and actively seeks and encourages applications from minorities, women, and individuals with disabilities. All offers of employment are subject to the applicant successfully completing background, reference, and other applicable checks.

No Staffing Agencies or Recruitment Firms